

# Site Share for Mobile Network Operators (MNOs) >

## Radio equipment where you need it most

Our Site Share solution enables MNOs to develop and grow their networks, cost-effectively and efficiently – exactly where they need it.

Site Share allows you to place your radio base stations on our managed structures and sites across the UK in return for an annual licence fee. It's perfect if you need to extend coverage to fill gaps, increase density or to utilise new spectrum.

We offer a diversity of topography from dense-urban and suburban to rural locations, including an unrivalled selection of high sites. Our existing portfolio includes many locations where others struggle to acquire new sites or gain planning permission.

As the leading independent infrastructure provider with well-established processes, we provide power, pre-agreed landlord consents and planning approvals.

Our dedicated account managers make it easy for you to locate and select sites to improve coverage or reach new areas based on our ready-to-use infrastructure.

## Case study example

In 2014 the MNOs, with our help, embarked on an ambitious programme to upgrade their networks to 4G.

In 2016, we delivered another huge and significant programme (Did you know we provide around a quarter of the national mobile infrastructure?) supporting EE's

new Emergency Services Network. By February 2018, we had helped EE to attain 90% 4G UK geographic coverage thanks to 7,000 projects to upgrade sites and to enable transmission for MBNL, the joint network venture between Three and EE.

**We continue to support the ESN Critical Infrastructure roll out with over 1000 sites updated and we have commenced the mammoth task of 5G roll out on behalf of all of the operators, this will require thousands of installation projects across our estate.**

**9,000**

active sites for co-location of transmission equipment



**Plus 12,000**

sites within our wider database of available sites



**Largest**

independent mast provider in the UK



## Features and benefits

**Share rather than self-deploy model** – increases speed of deployment and reduces costs

**Easy to find new sites** – well-established processes and tools means you can commence operations and manage performance earlier

**Get sites you normally wouldn't** – in areas where planning permission is challenging

**We make site acquisition quicker and easier** – saves valuable time, no need to negotiate with landlords or agents – we have existing agreements in place

**One-stop-shop** – for consents, design, installation and handover

**Your coverage can go further** – high structures greater than 50m available

**Available electricity supply** – with power resilience options

**Online site access control system** – single process for managing whoever needs site access – operators, sub-contractors, etc

**Managed payment of local authority business rates**

## Why Cellnex?

**Cellnex is a key piece of the telecoms jigsaw throughout Europe.**

Every day, as a UK Critical National Infrastructure Provider and the country's leading independent telecoms site partner, emergency services organisations, telecoms operators and many others count on us to connect millions of people to the world.



[cellnextelecom.co.uk](http://cellnextelecom.co.uk)

Cellnex plays a key role within the telecoms sector enabling connectivity throughout Europe. In the UK, as the country's leading independent telecoms site partner, Cellnex provides critical national infrastructure & services to telecoms operators, emergency services organisations and many other enterprises.

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